

LizzardTech Consulting

We are a Salesforce Consulting Partner providing customized end-to-end Salesforce consulting services. Our focus is on creating a solid foundation through our business analysis and architectural expertise and building upon that foundation based on our client's needs. We are certified in over 22 different areas of the Salesforce Platform and have certified architects overseeing all projects.

Our team of certified Architects, Developers, Administrators and Project Managers possess 40+ Salesforce Certifications and have broad experience on a variety of projects and work closely and effectively with our clients. We are dedicated to customer satisfaction and improving your business.



Business Classifications

- Small Business
- DUNS Number: 080534411
- CAGE: 7T8A2
- SIC Code: 7373
- WBENC National Certification #: WBE1701017
- WOSB: WOSB170787
- SBA Registered
- NAICS: 541512, 541511
- UNSPSC: 4323370

Implementation Expertise:

- Sales Cloud
- Service Cloud
- Community Cloud
- Field Service Lightning
- Health Cloud
- Pardot
- Marketing Cloud
- Non-Profit Success Pack (NPSP)
- Lightning Platform / Transition
- Einstein Analytics
- Salesforce CPQ
- Salesforce Mobile Solutions
- Heroku
- MuleSoft

Major Client Sectors:

- Health & Life Sciences / Biotech / Pharma
- Consumer Financial
- Non-Profit / Higher Education
- Energy Efficiency / Utilities / Power
- Manufacturing, Operations, & Logistics
- Public Sector / Gov't
- Professional Services

Melissa Shepard

President & CEO

14+ years working in the Salesforce ecosystem
20+ years of total experience in Information Technology focusing primarily on Systems Architecture, Systems Analysis, Database Design/Development and Application Development. Currently holds 22 Salesforce Certifications. Melissa loves to build solid implementation teams that are customized for each client implementation to reduce costs and scale effectively.



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Hear from some of our past clients...

"Professional, Impact Driven, and Talented!

The team at LizzardTech Salesforce Consulting are extremely talented and sensitive to our needs as an organization. They have been managing and implementing the transition from our old database onto the new Salesforce platform. Their build out has been dependable, professional, and time sensitive. Extremely responsive and moving at a fast pace, we couldn't be happier with how much support and training they have given us to help make our organization more impactful, efficient, and productive!"

-Hawah Kasat, One Common Unity



"We worked with LizzardTech to fix some confusing legacy code and update a mission-critical application. The team, led by Melissa was very fast and very professional with an unwavering eye for detail. They were able to quickly understand our needs and give us a nice set of options without being pushy. This meant we were able to choose a smart solution that saved us a substantial amount of time and money. They were great to work with and the final product won rave reviews from our leaders and board members. Looking forward for the opportunity to work with them again!"

-Nate Marsh, SCS Noonan Scholars

"Although we've been Salesforce users for years, only our Operations team was fully Salesforce operational. LizzardTech helped us build a new module for our Sales Executives. Starting from scratch was a scary proposition to accomplish alone. Using their vast knowledge and skills, LizzardTech walked me through the process and together, we were able to create a simple yet robust tool. Days after implementation the Sales team understands where issues exist, where revenue is coming from and where to get more. Our project was on time and on budget. Thank you LizzardTech!"

"So glad I found LizzardTech at last year's Dreamforce! I had a complicated, build-it-from-scratch kind of project and your team's vast knowledge of Salesforce resulted in a simple yet robust tool. The communication was clear and concise and the work was completed in an efficient manner. It was a pleasure working with each member of the team. I would highly recommend LizzardTech."

Jodi Kimble, ProMedTek



"Melissa and Nehal were great and helping us implement a non-traditional Salesforce community and other customizations. They worked with us through several personnel, business and schedule changes. Most importantly, they helped educate our staff so we could not only understand the custom code they produced but now we have the knowledge to stand on our own."

Laura Devlin, ArcBio

What sets us apart?

With our strong focus on Solutions & Technical Architecture, each project is carried out using best practices for the most efficient and effective results. Our architects oversee each implementation to ensure our developers share their vision and waste no time or effort in performing Salesforce implementations.

We pride ourselves on providing premium services that leave our clients completely satisfied. Our company guarantees a smooth and seamless experience, and you can be confident in the improvements and returns you will see long before your Salesforce implementation ever goes live.

What makes LizzardTech a good value?

Our team has been able to develop strong client relationships by identifying and focusing on their business needs, effectively utilizing available technical resources and developing solutions that are cost effective without compromising the integrity of the project.

What makes LizzardTech affordable?

We are able to accurately and efficiently scope a project utilizing a streamlined Agile process effectively incorporating team member strengths and skills to deliver quality solutions that meet the customers expectations. We pride ourselves on creating optimal solutions and architectural designs that save money and increase ROI.